



# Department of Management Studies

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## NALSAR University of Law

### Department of Management Studies, NALSAR University of Law HYDERABAD

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### ADMISSION NOTIFICATION FOR 2 YEAR MBA PROGRAM (2025-2027) BATCH

**ABOUT NALSAR:** NALSAR University of Law was established in the year 1998 by an Act of the Andhra Pradesh state legislative assembly. Over the last two decades, NALSAR made rapid strides of progress to become one of the best universities of the country. The Alumni of NALSAR have bagged illustrious positions at corporates, bar, and the bench. For its efforts, NALSAR was rated the A++ category by NAAC, UGC as well. Similarly, it has been consistently rated as one of the best destinations for education in India by India Today & Outlook India. In the year 2013, NALSAR started its Department of Management Studies (DoMS), with an intent to produce legally aware managers.

The reputation of NALSAR along with an all-rounded curriculum has provided the students a cogent understanding of multiple disciplines such as philosophy, psychology, law, and management. Through its various management programs, NALSAR aims to nurture global managers and thought leaders who would prove to be a right fit in a fast-changing business environment, characterized by uncertainty, complexity, and a dynamic socio-economic, technological, and political world.

**ABOUT DoMS:** DoMS, The Department of Management Studies is a demanding business school that's setting the highest benchmark in the intersection between Management & Law for the last ten years. While DoMS is known for nurturing Level-5 leadership skills, our graduates are also known for their research prowess and strong subject knowledge, and meet the highest expectations at corporations, consulting houses, financial institutions & government and non-governmental establishments.

DoMS is unique amongst India's B-schools because it seeks to enrich the inter-disciplinary foundations of graduates with a working knowledge of business practices and enlighten those seeking careers in management regarding the legal requirements for business processes.

In addition to the academic rigor, the diverse environment at DoMS opens up avenues for personal growth through its interactions with various stakeholders and facilitates a holistic personality development of students

University hereby notifies admission for the two year MBA program for the academic year 2025 (Batch 2025-2027).

### **ABOUT THE PROGRAM:**

The MBA program at NALSAR is founded on the following principles:

1. In today's complex world, a business cannot function without a comprehensive approach to problem solving. In this regard, the Department facilitates a rigorous curriculum that consists of courses from various disciplines such as management, law, technology and analytics.
2. The world is faced with many challenges. Hence, an ideal candidate from the Department would have persistence to thrive in unfamiliar contexts, subject matters, geographies and platforms.
3. That the best judges of a happy and harmonious combination of these two must be peers, and managers with whom students, trained in this system, would work in future.
4. That the best architects and pedagogues of such programs are experienced teachers of management subjects, whose knowledge of the current theoretical developments in various fields is illuminated in the light of the knowledge of operating conditions of practicing managers.

### **MBA Program - Highlights:**

We work with our students to instill in them a thorough understanding of basic concepts and theoretical frameworks. In the foundation first year of MBA, fundamental courses in General Management, Marketing, Human Resources, Finance, Operations, Strategic Management, Data Analytics and Law are rendered. These courses give a comprehensive understanding of management disciplines. This varied course list in the first year also provides an opportunity for the students to choose their electives in the second year. In addition to the elective courses from Finance, Human Resources, Operations, Marketing, Analytics, Corporate Governance and Business Regulations, the Department also renders courses on Entrepreneurship, Sustainability, AI and Data Science, Business Ethics and Cyber Security. The

teaching curriculum is adapted frequently to reflect the individual expertise of the instructors, the feedback received from relevant industry partners, and capabilities of the students concerned.

From the induction program itself, the emphasis is on self-learning and self-administration. Students learn how to listen and to read and extract information from large and complex sources. They learn to articulate their inner thoughts in a clear and expressive manner, they learn how to accommodate the different capacities to absorb knowledge of a varied group of their fellow-students, and they learn contemporary methods of communicating to peers, supervisors and those whom they will in turn supervise. For each course, the administration works with the faculty to lay out the course outline, to detail individual session-wise interactions, which include but are not confined to lectures, presentations, and opportunities for exposure to simulated workplace conditions. The session-wise interactions are interspersed by continuous evaluation practices, including both scheduled and unannounced examinations, presentations and, at times, viva voce sessions to check communication and recall skills.

A lot of effort at DoMS goes into exposing our students to the best available professional talent from management circles in the country. We invite practitioners to conduct interactive sessions for our students with the intention of familiarizing them with current practices in business and industry. These industry interaction sessions have been invaluable in offering a flavor of contemporary work to students.

In another, very similar format, we invite practitioners with an inclination to academic work, and desirous of taking opportunities to order their practices into a systematic structure, the opportunity to conduct shorter-duration courses of 1 or 2 credits. These Industry Relevant Credit Courses (IRCC) have had a three-fold effect on our courses:

- We have had the benefit of students finding what practitioners think about a business area, and how they structure its information and analyze content to yield useful results;
- As faculty, we have had the advantage of sitting in on these sessions, thus moderating the theoretical contents of research, conducted in an area, with live conceptualization, and practical application building;
- Our guests get to combine their thoughts about the way they do business with the theoretical inputs of faculty members and the keen and relentless questioning of students.

The program also facilitates three mandatory internships. These internships facilitate an opportunity for students to apply the concepts in the real world that they have learned in the classroom. Additionally, the instructors also design simulations in their courses for practical learning of concepts. The Department has registered for Harvard Cases, which the faculty members use diligently in explaining the abstract concepts of Management.

The Department also conducts industry visits and international immersion programs to broaden the horizons of the students.

### **ELIGIBILITY:**

The applicants of the MBA program should meet the following eligibility criteria:

- i. Graduate of any discipline with a minimum of 50% marks in aggregate from a recognized Institution / University; or Deputy Registrars / Assistant Registrars of High Courts as nominated by the respective High Courts
- ii. Valid CAT/NALSAR MANAGEMENT ENTRANCE TEST (NMET)-PG/XAT/GMAT score card.
- iii. If a candidate secures a percentile below 70 in CAT and XAT, the candidate will have to appear for NMET(PG)
- iv. If a candidate secures a score of 600 or below in GMAT, the candidate will have to appear for NMET (PG).

**Note:** Candidates appearing for their Graduation examination can also apply.

B. To be eligible for admission under the Resident Student of Telangana category seats, in addition to complying with the eligibility as mentioned above, a candidate must also fulfil the following conditions:

- i. a student who after studying in the State of Telangana for four consecutive years appears for the qualifying examination in the Telangana State; or
- ii. a student who has in the previous seven years resided in the State of Telangana for at least a period of four years, and completed the qualifying examination i.e., Graduation from the educational institutions in the State of Telangana.

### **ADMISSION PROCEDURE:**

The admissions to the M.B.A. Degree Program will be made taking into account the CAT/ /NMET (NALSAR MANAGEMENT ENTRANCE TEST - PG) XAT/GMAT scores along with scores of SOP, Group Discussion and Personal Interview.

The following shall be the pattern of the NMET:

- a) Language Ability & Logical Reasoning : 30 % weightage

- b) Data Interpretation & Quantitative Ability : 40 % weightage  
c) Business Aptitude : 30 % weightage

Those who qualify the NMET/CAT/XAT/GMAT cut off (decided by the admissions committee of DoMS NALSAR) will be shortlisted and the short-listed students have to appear for the Group Discussion and Personal Interview. Students shall also submit the Statement of Purpose (SOP) individually as per the schedule and format indicated by the admissions committee. The weightage of each component is given as follows:

- A. NMET-PG/CAT /XAT/GMAT : 50 % weightage  
B. Statement of Purpose (SOP) : 10 % weightage  
C. Personal Interview : 20 % weightage  
D. Group Discussion : 20 % weightage

### HOW TO APPLY:

The Online portal for submitting the Application form for admission shall be open on the website all the candidates should apply online.

The online application form is available on the following website [www.doms.nalsar.ac.in](http://www.doms.nalsar.ac.in)

**Direct Link to the application form:** <https://apply.nalsar.ac.in/asm-form>

STEP 1: The candidate should register by providing the email id and other details on the registration page. After completion of the registration, the login details will be sent to the registered email id (please check spam mails as well).

STEP 2: The candidate should login using the login id and password.

STEP 3: For complete details, kindly go through the Admission Notification and Admission Brochure, (which are available on the Registration Page and the Websites) and proceed for filling the application form, all the documents and the photograph as listed in the application form.

STEP 4: After filling all the details, the next step is to make the Payment. Make the payment using the online payment relevant category before making the payment.

STEP 5: Fill all the details in the application form. All mandatory fields (with\*) should be filled compulsorily. Upload all the documents and the photograph as listed in the application form.

STEP 6: After filling all the details PRESS 'SAVE' to save the data entered by you. Candidates can login and keep entering/ modifying the data till payment is done.

STEP 7: Once all the details are uploaded, you have to proceed to submit. After submission, you cannot edit the application form.

STEP 8: You can log on to the dashboard and download the application form and the fee receipt.

**Note:** If the amount is deducted from your account but not reflected in your application form, then please mail to support@nalsar.ac.in along with the transaction number. Candidates are required to keep a copy of the online application and the payment acknowledgement receipt with them and if required the University may ask for submission of the same along with all the attested documents at a later date.

**MANDATORY DOCUMENTS TO BE ATTACHED (UPLOADED) WITH THE APPLICATION FORM:**

- Front facing passport size recent photograph with plain background
- Category certificate if you are applying under SC/ST/OBC(BC) (Non Creamy Layer ) /EWS/PWD
- Relevant certificate issued by competent authority if candidate is applying under P.W.D
- Relevant certificate issued by competent authority if candidate is applying under EWS Central Government category
- SSC or 10<sup>th</sup> class marks statement/pass
- 12<sup>th</sup> class marks statement/pass certificate (as applicable)
- Degree marks statement/pass certificate (as applicable)
- Copy of Aadhaar Card/ PAN Card / Voter ID Card
- Study certificate from the educational institution in telangana as a proof of passing the qualifying examination in the state of telangana and also four years residence certificate (in the previous seven years) in telangana state issued by the Tahsildar/MRO, Government of telangana (candidates allotted under resident student of telangana category).

## INTAKE AND RESERVATION

Category	TOTAL Seats Category-wise	No. of Seats for All India candidates (75%)	Number of Seats for Resident Students of Telangana (25%)
General	33	25	08
Scheduled Caste	09	07 (15%)	02 (15%)
Scheduled Tribe	04	03 (7.5%)	01 (6%)
<b>OBC / BC (Non Creamy Layer)</b>	<b>14</b>	<b>10 (20%)</b>	<b>04 (29%)</b>  <b>(A(7%)-01;</b> <b>B(10%)-01;</b> <b>C(1%)-00;</b> <b>D(7%)-01;</b> <b>E(4%)-01)</b>
EWS	06	05 (10%)	01 (10%)
<b>TOTAL SEATS</b>	<b>66</b>	<b>50</b>	<b>16</b>

- 30% (19 seats) Horizontal reservation shall be applicable for Female candidates for admission to MBA Program.
- 05% {03 seats for MBA program} Horizontal reservation shall be applicable for Persons with Benchmark Disabilities (PWD).
- Three additional candidates may be admitted over and above the sanctioned intake under All India General Category every year for MBA program through CAT/ NALSAR MANAGEMENT ENTRANCE TEST (NMET-PG)/XAT/GMAT to meet the future vacancies due to withdrawal of candidates after admissions.
- 20% (13 seats) shall be allocated to Foreign National category over and above the sanctioned strength

If a candidate belonging to reserved category (vertical reservation category) qualifies for admission under Unreserved category as per merit, then the candidate shall be considered against the Unreserved category seat only and not against the reserved category seat.

### DIRECT ADMISSION UNDER FOREIGN NATIONAL/INDUSTRY SPONSORED CATEGORY:

13 seats are allocated to Foreign Nationals for this course out of which 3 (three) seats are for candidates from SAARC Countries and 5 (five) seats for candidates from non- SAARC Countries and 5 (five) seats for ICCR / Government of India nominees. The candidates who possess citizenship of a country other than India shall only be considered under this Category. Foreign Nationals need not take NMET-PG/CAT/XAT/ GMAT and should apply directly to NALSAR.

The admissions for Foreign Nationals will be based on the performance in the qualifying examination, SoP and Telephone/Skype/Video Conference interview.

#### APPLICATION FEE:

- Application fees can be paid online only.
- Application fee for General candidates: Rs.2,200/- and for OBC/SC/ST/EWS/PWD category candidates: Rs.1,500/ -. Application fee for Foreign Nationals is Rs.5000/-.
- The candidates themselves will have to bear the bank transaction charges for remitting the fee online. The actual bank transaction charges will be displayed in the payment gateway page after the candidates choose the mode of payment.
- **Note:** Application fees in non-refundable

#### FEE STRUCTURE:

Particulars	MBA (Amount)
Application Fee	Rs. 2200 for General students Rs. 5000 for Foreign National Students Rs. 1500 for all others (OBC, EWS, SC,ST, PWD)
Tuition Fee	<ul style="list-style-type: none"> <li>• Rs. 2,15,000/- p.a. (Indian Nationals)</li> <li>• USD 7,000 p.a. or equivalent Indian Rupees (for students from SAARC countries)</li> <li>• USD 10,000 p.a. or equivalent Indian Rupees (for students from Non – SAARC Countries)</li> </ul>
Other Academic Fee (including Examination Fee, Reading Material Fee, Library Fee, Journals Fee and Learning Resource Fee)	<ul style="list-style-type: none"> <li>• Rs.1,00,000/- p.a. (Indian Nationals)</li> <li>• USD 3000/- p.a. or its equivalent INR (for students from SAARC countries)</li> <li>• USD 5000/- p.a. or its equivalent INR (for students from Non – SAARC Countries)</li> </ul>
User charges (Room Rent, Electricity, Water, Internet Charges etc.)	Rs. 67,000/- p.a.
<b>Refundable Deposits</b>	
Hostel Deposit (For SC/ST Rs.4000/-)	Rs. 10000/-
Library Deposit	5000
Mess Deposit	5000



1. There shall be an increase of Rs.5,000/- p.a. for students from India and SAARC countries and Rs.10,000/- p.a. for students from Non-SAARC countries in the Tuition Fee every academic year for the M.B.A. Degree Program.
2. Payment towards Mess shall be made separately by the students in advance on yearly basis which comes to approximately Rs. 40,000/- p.a.
3. The fees / charges are provisional and subject to revision from time to time as per the decision of University Governing Bodies.

The repeat examination fee, re-registration fee, re-evaluation fee, certificates fee, convocation fee etc. will be as applicable to other regular courses offered by the University.

**IMPORTANT DATES:**

Online Registration Opens	16.10.2024
Online Registration Closing	28.02.2025

**APPLY NOW:** <https://apply.nalsar.ac.in/asm-form>